

SPORTELLO EUROPA

Ricerca partner ottobre-novembre 2019 – Gruppo EEN

Titolo	Tipologia	Descrizione	Leggi il profilo
German start-up seeks technical, design and consultancy expertise to build own test bench for hydraulic components/systems under manufacturing agreement	Tech. Request	<p>A young, ambitious and award-winning start-up company from Germany with the vision to build intelligent equipment for water networks is looking for partners with technical expertise and know how on building test benches for hydraulic equipment. The company seeks design, consultancy and technical advisory services and expertise to build own test bench under a manufacturing agreement.</p> <p>Type of partner sought: the agencies, universities or companies having expertise in developing test bench facilities for hydraulic equipment like hydro turbines, control valves, data collection and communication systems with experience specifically in water industry. Partnership is preferred (but not limited) within the European region under end to end manufacturing agreement.</p>	<p>Clicca qui</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>
A Chinese company is seeking European partners to work together for electronic shelf label (ESL) technology development under a technical cooperation agreement	Tech. Request	<p>The Chinese company was founded in 1989. Their main products include commercial cash registers, commercial software, smart retail equipment, sports lottery terminals and so on. Now, based on the Chinese market demand, the company is engaged in the electronic shelf label (ESL) system technology development. They are looking for potential European partners with advanced ESL technology to conduct joint technical development via a technical cooperation agreement.</p> <p>Type of partner sought: The Chinese company is looking for European partners with advanced ESL technology. The expected cooperation method could be worked out via a technical cooperation agreement. The Chinese company hopes to launch the new ESL product to the Chinese market through joint technical development with potential European partners.</p>	<p>Clicca qui</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>
Dutch multinational seeks new materials and applications for their inkjet technology in the frame of a technical cooperation agreement.	Tech. Request	<p>A Dutch multinational is specialized in developing inkjet technologies for digital imaging and printing services. The company is looking for partners that can help them in finding totally new applications and products that can be made by using their developed high-tech print heads. Cooperation with partners is envisaged under a technical cooperation agreement. This profile is part of an open innovation challenge.</p> <p>Type of partner sought: the Dutch company is looking for a technical cooperation agreement with companies that have innovative ideas, solutions and applications in the area of jetting liquids and other materials in all kinds of industrial</p>	<p>Clicca qui</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>

		<p>applications. Especially for applications where jetting with high temperatures of up to 130 degrees and/or a 100% accuracy is a necessity. Companies that are already producing jettable materials which can be used to add functionality to existing or new products, for example by jetting materials in or onto these products, are invited to response. Also system integrators that build machines for these types of applications are welcome to join.</p>	
<p>A Polish construction company seeks technological partner to develop usage of an ecological cellulose fiber gypsum boards</p>	<p>Tech. Request</p>	<p>A Polish company conducts advanced works on an innovative product - a compact prefabricated residential module. The company is looking for a technological partner to develop a replacement for plastic panels used in prefabrication. The company wish to use an ecological gypsum boards with cellulose fiber. The company seeks partners for technical cooperation agreement.</p> <p>Type of partner sought: the company is looking for a partner that has an experience in the design, technological process and production of an ecological gypsum boards in prefabrication, mainly for testing and optimization of the range of its usage via technological cooperation agreement.</p>	<p>Clicca qui</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>
<p>Technology for coffee and beans cleaning, packaging and milling</p>	<p>Tech. Offer</p>	<p>A Macedonian company specialized in manufacturing of equipment for processing coffee, cocoa, grains, spices and other foodstuffs, is offering technology for coffee and beans cleaning, packaging and milling. It is interested to find partners for service agreements.</p> <p>Type of partner sought: type: industry. Activity: production of coffee, cocoa, grains, spices. Role: use of the technology for manufacturing of equipment for processing coffee, cocoa, grains, spices and other foodstuffs and sign service agreement on long-term basis.</p>	<p>Clicca qui</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>
<p>A Korean company of probiotics looking for a partner in need of lactic acid bacteria isolation, cultivation, production and coating technology</p>	<p>Tech. Offer</p>	<p>A Korean company, specialized in the field of probiotics, is looking for a manufacturer, or a research institute, interested in manufacturing agreement or technical cooperation. It has the technology to separate, cultivate and produce more than 500 species of bacteria including 19 types of probiotics, accredited by the Korea Food & Drug Association. Through a patented SP-complex (Seaweed Polysaccharide) coating technology, their probiotics show high survival rate and acid-resistance.</p> <p>Type of partner sought: a company, manufacturer or a research institute, interested in technology transfer or other kinds of technical cooperation. Specific area of activity of the partner: partner, including manufacturer, related to manufacturing probiotics products. Manufacturing agreement: transfer of expertise, know-how and raw material about probiotics raw</p>	<p>Clicca qui</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>

		material. Technical cooperation agreement: develop a new version of an existing product to meet market needs.	
Multi-purpose solar power plant with increased efficiency	Tech. Offer	<p>The Czech inventor offers a solution for a multi-purpose solar power plant. The offered solution operates on the basis of four independent systems, which – thanks to energy storage – are able to generate electricity non-stop. Main advantages are combination of solar power plant and seawater desalination, which lead to faster return on investment than conventional projects. The inventor is looking for partners in order to further develop an idea based on a financial or license agreement.</p> <p>Type of partner sought: companies or investors interested in further development and construction of the prototype. Role of partner sought: active involvement in the development of the original idea in order to find feasible industrial use and joint exploitation of results. Before concluding a partnership agreement, the partner sought shall sign a NDA document prior to the information obtained from the inventor. The inventor is looking for investors and partners under a financial cooperation agreement in order to build a prototype. In the case of a license agreement the subject of the license will be the sale of know-how, drawings and calculations, etc. The inventor is also ready to discuss the sale of all his rights regarding a multi-purpose solar power plant.</p>	<p>Clicca qui</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>
German enterprise seeks recycling enterprise as partner for co-development of digital twin based automated disassembly and sorting	Tech. Offer	<p>A German company and a research organization aim to develop an automatized pre-shredder recycling process for the automotive or machinery industry in order to secure nearly 100% closed loop recycling in particular with respect to rare and valuable materials. The process requires data driven automatized dismantling and sorting machinery. The consortium looks for a research co-operation with an industrial partner interested in implementing the pre-shredder pilot process as prove of feasibility.</p> <p>Type of partner sought: industry. Specific area of activity of the partner: recycling, in particular automotive recycling. Tasks to be performed by the partner sought: implementation of the pre-shredder pilot process as a field trial, prove of concept, prove of feasibility, provide the base for an assessment of ecological and economic benefit.</p>	<p>Clicca qui</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>
Smaller and cost-effective vision-based navigation solution for GPS-denied environments	Tech. Offer	<p>A Singapore institute has developed a vision-based navigation solution to aid indoor navigation in Global Positioning Systems (GPS) denied environments, eliminating the need for expensive and weighty sensors such as Light Detection and Ranging (LIDAR) which are commonly used in most indoor autonomous drones and Autonomous Ground Vehicles (AGV). The institute</p>	<p>Clicca qui</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>

		<p>seeks licensing/commercial partnerships with technical assistance with MNEs/SMEs of all sizes.</p> <p>Type of partner sought: The Singapore institute is interested in the following types of partnerships with MNEs or SMEs of all sizes: i) Licensing agreement - The partner could further develop the technology into a new product/service to be offered to its customers. ii) Commercial agreement with technical assistance - The partner could utilise the Semantic Depth Prediction System with technical support from the Singapore institute.</p>	<p>industria.lombardia.it</p>
<p>The SME from Poland is looking for collaboration under the license agreement in biotechnological sector.</p>	<p>Tech. Offer</p>	<p>A Polish biotechnological company develops proprietary drug formulas in the field of oncology, dermatology and autoimmune diseases. All their products are patented and protected. The SME is looking for partner from biotechnological sector to begin cooperation under license agreement.</p> <p>Type of partner sought: The company is ready to sell licenses for proprietary products protected by patent applications under license agreement. Licensee's role is using a innovation product of the company under a specific set of parameters. The SME is seeking partners with great potential, who in a responsible and comprehensive manner will engage in cooperation on projects / selected project. Potential partner can be: - pharmaceutical companies - FMCG industry companies - manufacturers of medical and veterinary products.</p>	<p>Clicca qui</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>
<p>Polish manufacturer of ignition coils, valves and sensors, is looking for European suppliers of precision turned, deep drawn and die casting parts for small lot production</p>	<p>Business Request</p>	<p>The company from north-eastern Poland present on the Polish market since 2006 is looking for European suppliers of precision turned parts, deep drawn parts and die casting parts for small lot production. Cooperation is to be based on a manufacturing agreement or subcontracting. The company specializes in the design and production of coils, sensors and switches (e.g. temperature, pressure, oil level, fuel level, crankshaft speed and position, and ABS systems) for the automotive industry.</p> <p>Type of partner sought: wanted production companies specializing in machining, deep drawing, casting of small-size details from aluminum (net volume 7-10 cm³). The company should be ISO 9001: 2008 certified, ISO / TS 16949: 2009 is welcome and IATF 16949: 2016 should be met. The company should have a machine park and production technologies that ensure the production of precise details, guaranteeing the manufacture of products in the highest quality at low volume serial production (from 500 to 20,000 items per year) while maintaining optimal prices. The company should have measuring devices with appropriate accuracy classes that ensure that the quality acceptance of the manufactured products is reliable.</p>	<p>Clicca qui</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>

<p>A British start-up designing recyclable outerwear garments is looking for sustainable production partners</p>	<p>Business Request</p>	<p>The UK company is a start-up British brand designing sustainable womenswear for the circular fashion industry. They are looking for a manufacturer for the production of their environmentally friendly and sustainable performance outerwear coats. Ideally, but optionally, partners will have disassembling facilities to help the UK company recycle and upcycle these garments.</p> <p>Type of partner sought: the British company is looking for manufacturing partners with experience in producing outerwear and with expertise in sustainable novel textiles; disassembling facilities are optional but would be a plus. Their role will be to manufacture the new garments designed by the UK company and to collaborate with them to develop new products using sustainable innovative fabrics. Ideally, the partner might be able to advise on biodegradable materials. If the partners can offer the disassembling facilities as outlined in the description above, they will also have a strong recycling knowledge and the right machineries that can start to separate blended cotton and separate dyes and contaminants. In both cases, it is essential that the manufacturing partner operates a sustainable/environmentally friendly and ethical business model. In both case a manufacturing agreement is sought.</p>	<p>Clicca qui</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>
<p>A Romanian trade company is willing to find new suppliers of sweets and coffee</p>	<p>Business Request</p>	<p>A Romanian company, specialised in the distribution of packed food products in the retail market is looking for new suppliers in order to extend their portfolio, under distribution services agreements. The company is currently working with a broad network of over 3000 traditional stores in Romania, over 1000 petrol stations in the whole country and they collaborate with large retail chains in 300 more locations. They have a well prepared team of sales representatives that cover all the partners.</p> <p>Type of partner sought: they are searching for partners with experience on the retail market, preferably already engaged in trans-national cooperations and that can offer premium products suited for the local market. The partners needed could be either producers of these kind of premium products, or retailers that have these products in their portfolio. The company is willing to find a reliable partner, for a long term business relationship, for which they could act as distributors on the Romanian market.</p>	<p>Clicca qui</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>
<p>French middle size company providing marketing and sales force outsourcing is looking for</p>	<p>Business Request</p>	<p>The French company is providing services all oriented in BtoB or BtoC sales, especially in the mass distribution channel. The company owns 11 agencies in France and is looking for a similar partner, to jointly answer business requests of large international groups at European level.</p> <p>Type of partner sought: the French client looking for similar</p>	<p>Clicca qui</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>

<p>partners with a similar profile in Europe to jointly respond to business requests of large international groups</p>		<p>companies. The partner should have expertise in sell-in, sell-out, i.e. providing services as sales forces outsourcing, in-store demonstration, merchandising, with a minimum turnover of 7 M€. The objective is to be able to answer requests for information (RFI) and requests for proposals (RFP) launched by the European procurement services of international companies in different sectors such as food, high performance computing, liquids, home equipment, high tech companies, and also international industrialists, such as Procter & Gamble, Unilever, Pepsico, LG Electronics, Heineken, Nestle.</p>	<p>industria.lo mbardia.it</p>
<p>Polish SME offers powder coating of metal parts under manufacturing agreement and subcontracting</p>	<p>Business Offer</p>	<p>A Polish company from the metal industry sector has specialised in surface treatment processing. They provides comprehensive painting services in the field of preparation and powder coating of components entrusted to them. Since 20 years they have been cooperating with ABB company as a subcontractor of painting services. The company is a holder of ISO 9001:2015 certificate. The company is interested in the partnerships within the framework of subcontracting or manufacturing agreement.</p> <p>Type of partner sought: manufacturing agreement - Type of partner sought: companies, especially producers of industrial equipment and machinery. Role of partner sought: partner should provide the company with the specification of the ordered processes. Subcontracting agreement industrial company from metal products sector Role of the potential partner: Willingness to order the processing of metal parts in the scope of the basic range of the company's offer.</p>	<p>Clicca qui</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>
<p>Swedish company is looking for European distributors for innovative smoke detectors/smoke alarms</p>	<p>Business Offer</p>	<p>The Swedish company has developed smart electronic products since 1985. The company's products are to make life safer and more comfortable. The company has developed smoke detectors that are reliable with 10-years lifespan without battery change and baby alarms with the lowest radiation in the market. As the company has increased sales in Sweden and other Nordic countries, the company wants to find distributors in European countries.</p> <p>Type of partner sought: The partner must have an interest in technology and smoke alarms. Preferably some knowledge about smoke alarms/detectors; Must have knowledge about the smoke alarm market and channels. The role of the partner will be to distribute the client's products.</p>	<p>Clicca qui</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>
<p>A Czech biotech SME company offers stable fibroblast growth factors</p>	<p>Business Offer</p>	<p>The Czech biotech SME has developed and offers thermo-stable proteins called fibroblast growth factors (FGFs), usable e.g. in stem cell research, wound healing applications or cosmetics. Other offered products are haloalkane dehalogenases used for speeding up bioremediation and catalysis in R&D. All products can be customized quickly and reliably. Partners sought are global</p>	<p>Clicca qui</p> <p>Sei interessato al profilo? Scrivi a</p>

<p>and haloalkane dehalogenases via license or distribution service agreement with R&D-based companies or distributors</p>		<p>distributors or R&D based organisations for application of such substances through license or distribution agreement.</p> <p>Type of partner sought: the potential partners' field of interest are biotechnology, stem-cell culturing, diagnostics, healthcare, cosmetics or pharmacology. New partners might be active in the above-mentioned fields, but also in other relevant ones, such as chemical industry. As above mentioned, the company can provide fast and reliable customisation of both types of substances based on particular partner's needs. The company primarily targets large biotech corporations with established distribution channels for the sale of bioactive molecules, such as proteins for research use. The cooperation with such companies should be based on distribution agreement.</p> <p>The second type of partners sought are R&D based companies or R&D organisations with interest of utilisation of described substances in their application field (products). The cooperation with such partners should be based on combination of license and distribution agreement which would entitle particular partner to produce chosen substances and distribute them further. The company is ready to transfer comprehensive knowledge related to manufacturing and application of both types of substances.</p>	<p>een1@confindustria.lombardia.it</p>
<p>Singapore manufacturer of instant cooling pad seeks distributors from Europe via distribution services agreement.</p>	<p>Business Offer</p>	<p>The Singapore company, which was established in 2015, is a company that develops many innovative products. The company has developed an instant cooling pad that does not need to be refrigerated before use. The Singapore company is seeking European distributor to distribute the instant cooling pad in European countries.</p> <p>Type of partner sought: the Singapore company is currently seeking an European distributor that is currently distributing products in the sporting industry as well as the medical industry. The company who has no presence in Europe is seeking partners who is able to distribute the product in European countries.</p>	<p>Clicca qui</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>

Progetti europei

Titolo (Cliccare sul link per leggere la descrizione)	Descrizione	Call
[Eurostars] French SME looking for R&D-industrial partner, manufacturer of sensors for mobility and autonomous systems to develop a mobility system designed for blind people	<p>In order to complement the team for Eurostars project, a French SME is seeking European or eligible Eurostars (not French) SME manufacturing sensors and cameras for mobility applications and distance measurement, including 3D and infrared. The objective of the project is to develop a solution, including a comprehensive number technological bricks, hardware and software, specially suitable for blind persons in their pedestrian mobility.</p> <p>Type of partner sought: Industrial and research European or eligible Eurostars SME (not French one) or startup, specialized in R&D and production of sensors and associated processing software ; focus on relatively slow moving and medium precision devices. Ideally the potential partner would bring technological bricks for the autonomous mobility of small robots and drones in an environment with unknown planimetry ; this would include distance sensors and complete embedded autonomous navigation systems. The partner would contribute to the project with key components to be integrated along the development and the industrialization of the target system. These components will carry special features and dimensions suitable for the application</p>	<p>Eurostars</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>
UK London based business seeks partners for Horizon 2020 application developing Next-Generation Internet	<p>UK start-up developing a decentralised Next-Generation Internet (NGI) platform is seeking partners with experience, projects and ideas for a H2020 EIC Accelerator (SME Instrument) application to enter into a research cooperation agreement. The application will seek a range of decentralised technologies for the benefit of individuals and the rapid digitisation of industry.</p> <p>Type of partner sought: the bid requires a range of partners. The Start-up is seeking partners from all across industry and research that wish to research,</p>	<p>EIC Accelerator Pilot</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>

	<p>build or develop their decentralised projects with a view to rapid prototyping, scaling or deployment as part of their foundational solution. The start-up strongly feels that this is the fastest way to not only prove the viability of their solution but deliver this and their partner's solutions to the market for urgent and rapid mainstream adoption by individuals and industry. The start-up would, therefore, encourage anyone researching and developing, or considering Research and Development of such tech to contact the start-up and they will supply technical documentation in order that they can together explore compatibility and synergy as regards their technologies, aims, and goals. Possible bid partners could include (but is not limited to) partners with experience and ideas across a wide variety of potential decentralised technology applications – including telephone companies, Payment Service Providers, supply chains, etc.</p>	
<p>[Eureka/Eurostars2] Seeking partners to cooperate development of coating materials and products for smart windows</p>	<p>A Korean SME is looking for partners to collaborate on a Eurostars2 project proposal. The project aims to develop and improve adhesive coating technology and display printing industrial technology in the field. Thus, the company is looking for partners related to energy efficiency in building by submitting a proposal of Eureka and Eurostars2 under research cooperation agreement.</p> <p>Type of partner sought: -Type of partner sought: Companies, Research Institute, University- Specific area of activity of the partner: Partners should be engaged in coating material, thermochromic and building energy efficiency modeling.- Task to be performed: under research cooperation agreement, the company would like to have a collaboration on improvement of technical functions to be applicable on building energy efficiency modelling.</p>	<p>Eurostars</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>

<p>H2020 LC-MG-1-13-2020: Decarbonising long distance shipping</p>	<p>A UK company and clean ocean foundation have formed a consortium to apply for the H2020 call aimed at decarbonising long distance shipping, by designing, building and fielding a new solar and wind powered craft. They are seeking a wide array of partners including ship builders and experts in solar panels, wind turbines and navigation systems, and ship builders as end users (ferries, cargo, tankers or cruise) to join the consortium via research cooperation agreement.</p> <p>Type of partner sought: industry. Activity: Ship building/Navigation systems/solar power/wind turbines. Specific role of partners sought: Contribute towards the design, construction and testing of a new solar powered vessel, aimed at decarbonising long distance shipping.</p>	<p>H2020 LC-MG-1-13-2020: Decarbonising long distance shipping</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>
<p>EIC-FTI-2018-2020: French multinational automotive tier-1 supplier seeks three potential partners in order to develop sensor cleaning solution for autonomous vehicle</p>	<p>A French automotive multinational company, number one tier-1 supplier in the world, is preparing a project proposal for the Fast Track to Innovation EIC-FTI-2018-2020 call. The company especially develops innovative sensor cleaning solutions. It seeks partners in electronics miniaturization, in plastronics, and in ball bearing friction optimization to join the consortium for this Call.</p> <p>Type of partner sought: 1) One industrial partner for ball bearings is needed: - to develop and to manufacture ball bearings as small as possible with low friction and a lifetime > 15000hrs - Internal diameter of ball bearing can not be changed 2) One industrial partner for ASIC (Application-Specific Integrated Circuit) or POP (Package on Package) is needed: - to develop and manufacture a specific chip gathering functions which usually use several components; - to develop and manufacture a specific package to superimpose several components. 3) One industrial partner for plastronic is needed: - to develop and manufacture the rear cover with lead frame and components</p>	<p>Fast Track to Innovation (FTI)</p> <p>Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it</p>

[Profile View](#)
[MSCA-ITN-2020: French University is looking for companies from material analysis or cultural heritage field to join MSCA-ITN-2020 consortium and host a PhD student](#)

A **French University** is looking for **industrial partners** from the material analysis sector or the heritage field to join consortium on MSCA-ITN-2020 Call. This project seeks to set up the first **European multidisciplinary and innovative plaster network** around casts dating back to the Renaissance all the way to the 20th century. Partners would host a PhD student for 1-3 months and provide research training: all costs would be funded by the project.

Type of partner sought: The **French University** is now seeking **industrial partners** from the **material analysis sector** or the **heritage field** which can host a **PhD student** for 1-3 months in the following fields:

- Characterisation of the constituent plaster materials / origin of raw materials.
- Patina, polychromy on initial surfaces & alteration, cleaning and surface treatment
- Dating and authentication of artworks
- Data learning and management, and economic value. **The salary, accommodation and administration fees** will be funded by the **H2020** programme: partners will not have to pay out anything. Partners are expected to offer research training to the **PhD students** during the secondments. They can also participate to the **Gallery training** events in suggesting speakers, providing training on non-transferable skills (communication, intellectual property rights, etc), participating in job fairs and other project-related activities. The partners would join a **large network of academics, private organisations and museums** in 7 different countries.

Targeted countries in priority are Austria, Italy, Portugal, the Netherlands, Greece, Romania, Germany. But applications are also welcomed from other H2020 eligible countries.

[Marie Skłodowska-Curie Innovative Training Networks](#)

Sei interessato al profilo? Scrivi a een1@confindustria.lombardia.it